

Volume Licensing Programs Comparison Chart



Microsoft Volume Licensing

Microsoft® Volume Licensing offers customized programs that help organizations purchase software licenses. Tailored for different organization type, size and purchasing preferences, Microsoft Volume Licensing programs provide flexible and affordable solutions that were created to help you manage your licenses with ease. Whether you have five or thousands of desktop PCs, Microsoft Volume Licensing has a program for you.

To acquire the latest Microsoft technology at a significant cost savings over full packaged product through Microsoft Volume Licensing, contact your **Microsoft Partner** or **local reseller**.

To learn more about Microsoft Volume Licensing, visit www.microsoft.com/licensing.

Program Overview

Open License

For small to midsize organizations with five to 250+ desktop PCs, Open License has the minimum license requirement of all volume license programs and offers volume pricing with the flexibility to pay as you go. It allows you to acquire additional software products as needed to grow with your changing business needs. Open Business offers volume pricing with minimum license requirements and a greater discount for a larger up-front order.

Open Value

Open Value offers small to midsize organizations with five to 250+ desktop PCs simplified license management for more control over your IT investment and better management of your software costs with the advantages of Software Assurance.

Open Value Subscription

Open Value Subscription offers small to midsize organizations with five to 250+ desktop PCs the lowest up-front costs with access to Microsoft licensed products for the term of the agreement through subscription-based licensing. Open Value Subscription affords the flexibility to reduce your total licensing costs in years when your desktop PC count declines.

Select License

For midsize to large organizations that have mixed software requirements, Select License allows you to acquire the latest Microsoft technology on a pay as you go basis with price levels established for each pool of products (applications, systems, or servers) based on a three-year forecast.

Select Plus

Customers asked for a Microsoft Volume Licensing solution that offers more flexibility, better asset management, and a way to balance growing technology needs with predictable costs. Microsoft Select Plus is for midsize and large organizations that want to acquire their software licenses and services per product pool at any business unit or department level, while realizing advantages as one organization. Unique features like a single customer ID, an agreement that never expires and full 36 months of Software Assurance add value.

Enterprise Agreement

The Enterprise Agreement offers large organizations substantial cost savings over standard license pricing, as well as simplified license and budget tracking through a single agreement. With the Enterprise Agreement, you can easily standardize on the latest Microsoft technology across your enterprise.

Enterprise Subscription Agreement

The Enterprise Subscription Agreement offers large organizations subscription-based licensing with substantial cost savings over standard license pricing. You acquire only what you need when you need it, with simplified license and budget tracking through a single agreement.

Programs for Commercial and Government Organizations

Benefits		Open License	Open Value*	Open Value Subscription	Select License	Select Plus	Enterprise Agreement	Enterprise Subscription Agreement
Minimum Number of Desktop PCs	Any							
	5+	X	X	X				
	250+	X			X	X	X	X
Licensing Offerings Available	License	X			X	X		
	License & Software Assurance	X	X	X	X	X	X	X
	Software Assurance	X	X	X	X	X	X	X
	OEM	X			X	X		
	FPP	X			X	X		
Pricing	Based on Product Pools	X			X	X		
	Based on Employees							
	Based on Desktop PCs	X	X	X			X	X
	Based on License & Software Assurance	X	X	X				
	Based on Usage Rights							
Agreement Term	No Expiration					X		
	1 Year/-	X						
	2 Years	X						
	3 Years		X	X	X		X	X
Payment Options	Up-front	X	X	X	X	X		X
	Monthly							
	Annually		X	X	X	X	X	
How to Buy	Direct						X	X
	Indirect	X	X	X	X	X	X	X
Product Fulfillment	Acquired Separately	X						
	Provided		X	X	X	X	X	X
	Option to Add	X			X	X		
Software Assurance	Included		X	X			X	X
Online Services	Offered		X	X	X	X	X	X

X = Benefits Available! Rollover for more detail.

X = Benefits Available! No additional detail.

See the Volume Licensing web site for software products available through Microsoft Volume Licensing programs [click here](#)

* Open Value for Government not available in the United Kingdom, United States, Canada, and Denmark.

** Level D pricing is available to entities that meet the threshold for the discount.

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